

# Austrabay Real Estate

<https://www.austrabay.com/job/real-estate-broker-property-leasing-dubai/>

## Real Estate Sales Executive

### Description

We are looking for a highly motivated and target-driven Real Estate Sales Executive to join our growing team. The ideal candidate will be responsible for assisting clients in buying, selling, and renting properties while delivering exceptional customer service. This role requires strong communication skills, confidence, and the ability to build long-term relationships with clients. You will act as a bridge between buyers and sellers, ensuring smooth and successful property transactions.

### Salary & Benefits:

- Fixed basic salary + high commission structure
- Performance-based bonuses
- Career growth opportunities
- Training and development programs

### Responsibilities

#### Key Responsibilities:

- Identify and approach potential clients through calls, meetings, and networking
- Arrange and conduct property visits for clients
- Maintain and update property listings on different platforms
- Understand client requirements and provide suitable property options
- Negotiate deals between buyers and sellers
- Achieve monthly and quarterly sales targets
- Stay updated with real estate market trends and pricing

### Qualifications

- Minimum Intermediate; Bachelor's degree preferred
- 1+ year of sales experience (real estate preferred)
- Excellent communication and negotiation skills
- Self-motivated and target-oriented mindset
- Basic computer and social media knowledge

### Hiring organization

Austrabay Real Estate

### Employment Type

Full-time

### Base Salary

20000

### Date posted

April 8, 2026